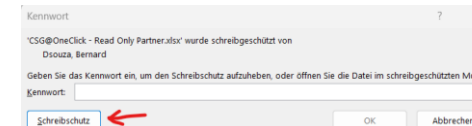


Entscheidungshilfen zur Auswahl von Geräten und Zubehör aus dem Dell CSG Portfolio

Version 2.4. / 25.6.2024

Hinweise zum Handling und Nutzung des Dokumentes:

- Das PDF Dokument herunterladen und nicht aus der Email heraus öffnen.
- Das PDF Dokument mit einem PDF Reader öffnen, nicht im Browser öffnen.
- Die hinterlegten (attached) Exelfiles, sind über die roten Büroklammern, mittels doppelten Mausklick, aufzurufen.
- Beim öffnen des hinterlegten “CSG@OneClick”-Übersicht-Exelfile, ist dieses über den Button “Schreibschutz” zu öffnen!



- Ein Account für das Partner Portal wird benötigt, um die meisten aufgeführten Verlinkungen aufzurufen.
- Farblich abgesetzte Datumsangaben, kennzeichnen neue Verlinkungen oder eine neue Version eines Dokumentes. (Ver. 2.4. **in Coral**)
- Auf einigen Seiten ist der Link in dem Info-Kästchen, der aufgeführten Information eingebettet.
- Hinweis:
 - Verlinkungen auf ein Dokument im Partner Portal bleiben meistens gleich, auch wenn es ein Update des Dokumentes gab.
 - Verlinkungen mit der Kennung “external” am Ende, kennzeichnen Downloads die von Extern (Partner oder Public) downloadbar sind.
 - Die dahinter gehosteten Dokumente können auch dann darüber aufgerufen werden, wenn das Dokument, einmal nicht sichtbar im Portal ist.
- Hinweise zum **Replay des Webcast**, vom 14.6.2024, auf der nächsten Seite.

Replay: Client Partner Webinar Serie: „Tools & Portals“

Titel:

“Tools & Portals - Arbeitsdokument: Entscheidungshilfen zum CSG-Portfolio“

Datum:

Freitag, den 14.06.2024

Start:

11:00 Uhr

Dauer:

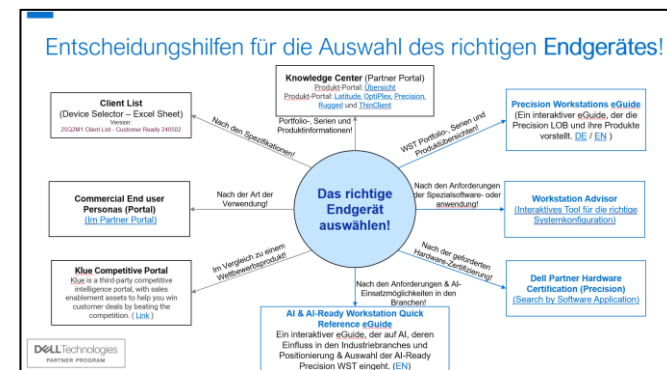
60 Minuten

Inhalt:

Mit den Webcasts aus der „Tools & Portals“ – Serie, stellen wir Portale, Tools, Guides und weitere Hilfsmittel für die tägliche, vertriebliche bis konsultative Arbeit im CSG-Business vor. Mit diesem Hintergrund erschien im Februar 2024 die erste Version meines Arbeitsdokumentes - „Entscheidungshilfen zur Auswahl von Geräten und Zubehör aus dem Dell CSG Portfolio“. Es bietet nicht nur eine Zusammenfassung, Übersicht und Aktuelle Verweise auf Quellen zum CSG-Portfolio, -Produkte und -Solutions, sondern fügt erstmalig thematisch in einem Schritt für Schritt Walkthrough Informationsquellen zusammen, die die Auswahl nach bestimmten Auswahlkriterien, zu einem CSG-Produkt unterstützen. Das seit Februar erhaltene Feedback ist überragend und ich bin mehrmals gebeten worden, das Dokument in einem Webcast vorzustellen. Dieser Bitte komme ich mit diesem Webcast nach und werde auf der Basis, der bis dahin vorliegenden Version 2.3., in das Dokument einführen und den gesamtheitlichen Ansatz vorstellen. Was gibt es bei der Nutzung zu beachten, welche Möglichkeiten bietet es und werde an kurzen Beispielen die Nutzung und Auffindung von Informationen erklären. In Anbetracht der zur Verfügung stehenden Zeit und der Menge an Quellen, werde ich nicht tiefer die Möglichkeiten von Tools und anderen Informationsquellen im Einzelnen erklären und zeigen können. Ich bitte dieses zu entschuldigen! Der Webcast steht nur unseren Partnern und Distributoren zur Verfügung und bietet auch neuen Mitarbeitern und Mitarbeiterinnen einen perfekten Einstieg und Überblick, in die Nutzung dieser.

Sprecher:

Roman Košinna - Field Marketing Manager (Channel)
 Marco Dittrich - Distribution Services Account Executive DACH



Replay:

- 1.) Für Teilnehmer, die **noch nicht registriert waren**, müssen sich zuerst registrieren: <https://events.dell.com/w1x9wm>
- 2.) Für alle Teilnehmer, die **registriert waren** oder durch Schritt 1.) es jetzt sind, ist der Replay hier abrufbar: <https://events.dell.com/hub/events/e1b5c956-3656-4b31-8f5b-a1e79737d683/sessions/93431899-9905-4390-ac70-1e9856d5d971?autoplay=true>



Country	Product Line	SKU	Part Number	Configuration	Availability	Support	Warranty	Notes
Latvia	Latitude 1460	CT70	MT11 0-13492	UMPO	8.18	25.08.2025	35	14" FHD, 16GB, 512GB
Latvia	Latitude 1460	CT70	MT11 0-13492	UMPO	8.18	25.08.2025	35	14" FHD, 16GB, 512GB
Latvia	Latitude 1460	CT70	MT11 0-13492	UMPO	8.18	25.08.2025	35	14" FHD, 16GB, 512GB

DELL Technologies
 CONSUMER/COMMERCIAL CLIENT LIST MAY 2024
 Disclaimer: All pricing information is shown in local currency without VAT and subject to change. Please contact your Dell Account Manager for more up-to-date pricing and contract options.

Inhalt:

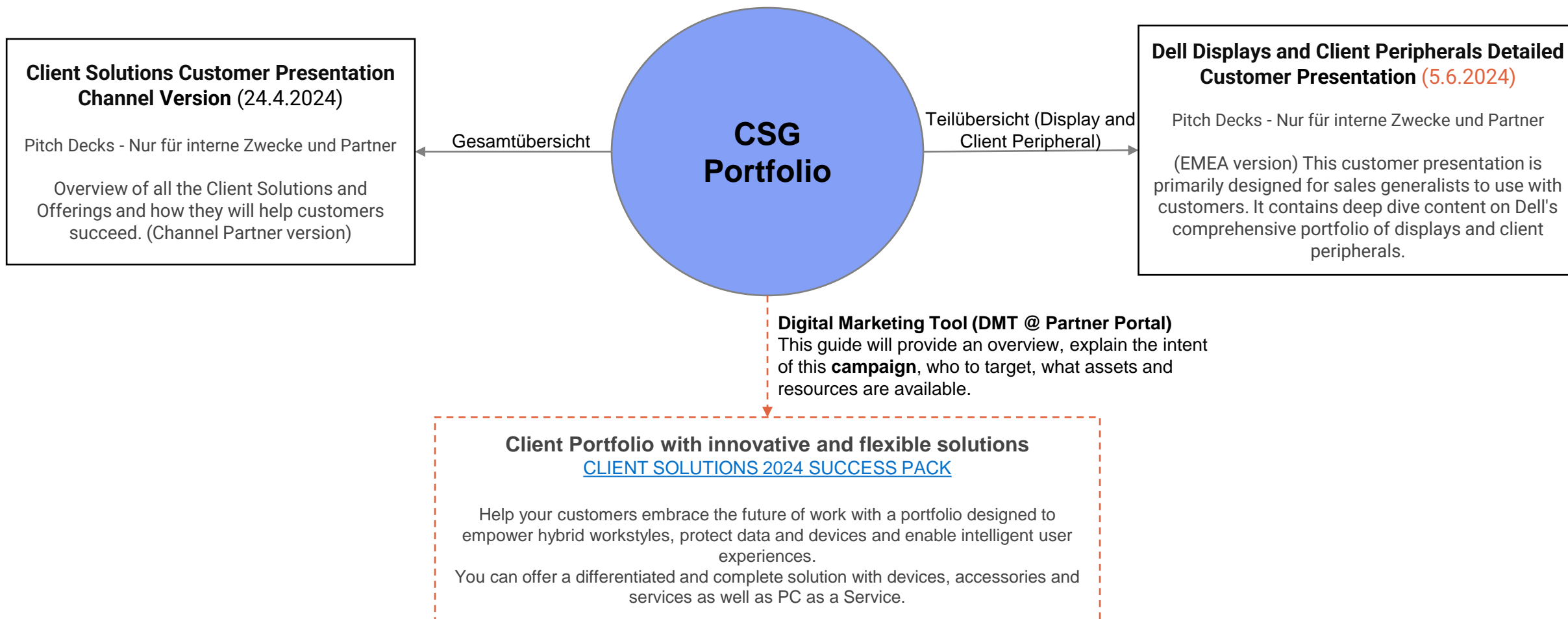
- **Übersicht** der Client Solutions Customer Presentation & **Success Pack**
- **Entscheidungshilfen** für die Auswahl:
 - des richtigen **Endgerätes!**
 - der besten **Peripheral- & Accessoire**-Ausstattungen!
 - des besten **Monitors!**
 - des richtigen **Upgrades und Ersatzteils!** + **Power Adapter Matrix**
- **Alles auf einen Blick!** CSG@OneClick
- **Übersicht:** Weiteres Wissenswertes zum CSG-Portfolio!
- **Die Dell Lifecycle Services**
- **LoB & Topic:** Selected or current content (**New: AI and Windows 11 & Copilot**) @ Partner Portal



Client Solutions Customer Presentation

Übersicht

Client Solutions Customer Presentation & Success Pack



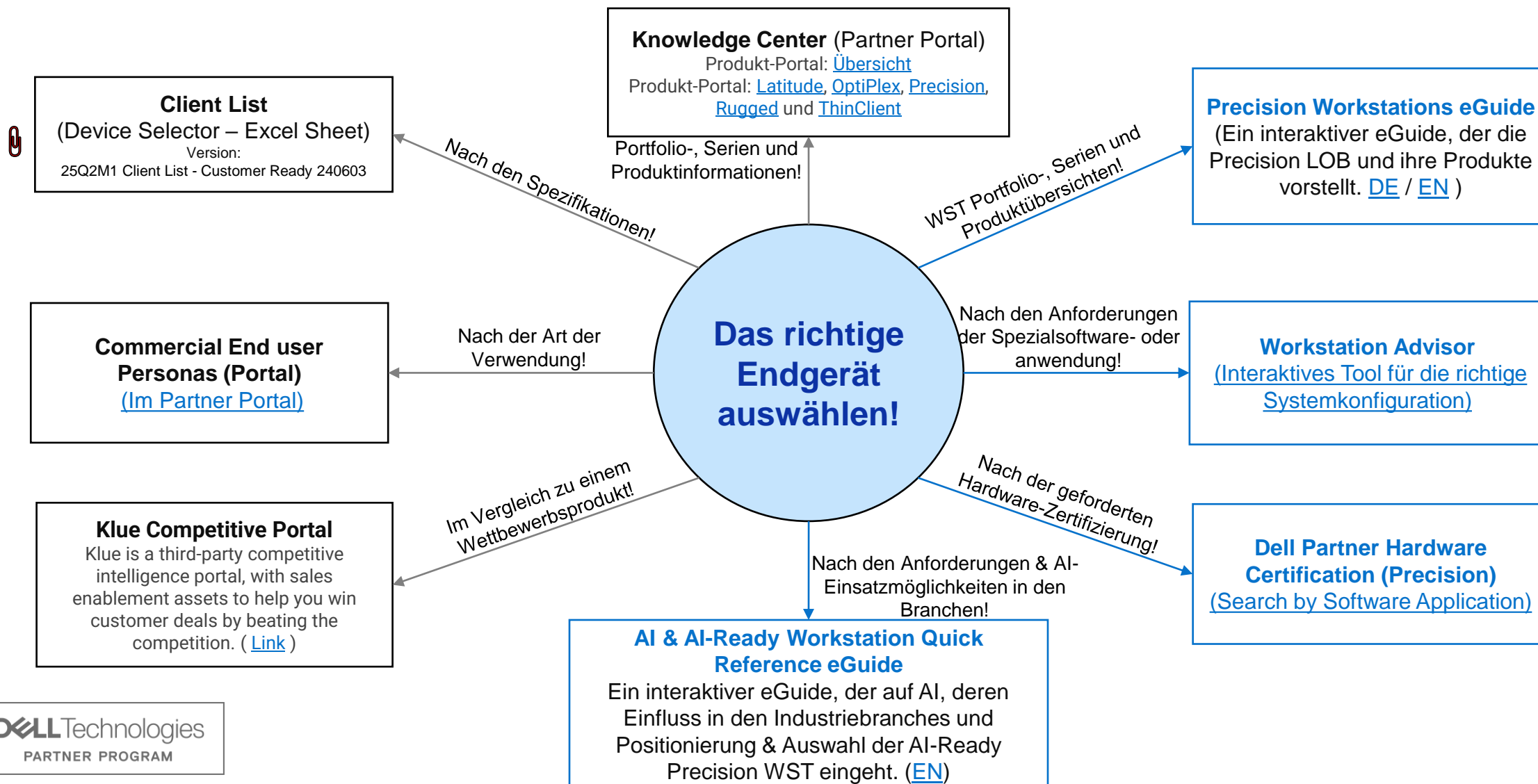
Entscheidungshilfen für die Auswahl des richtigen Endgerätes, Workplace-Equipment & More!

Walkthrough

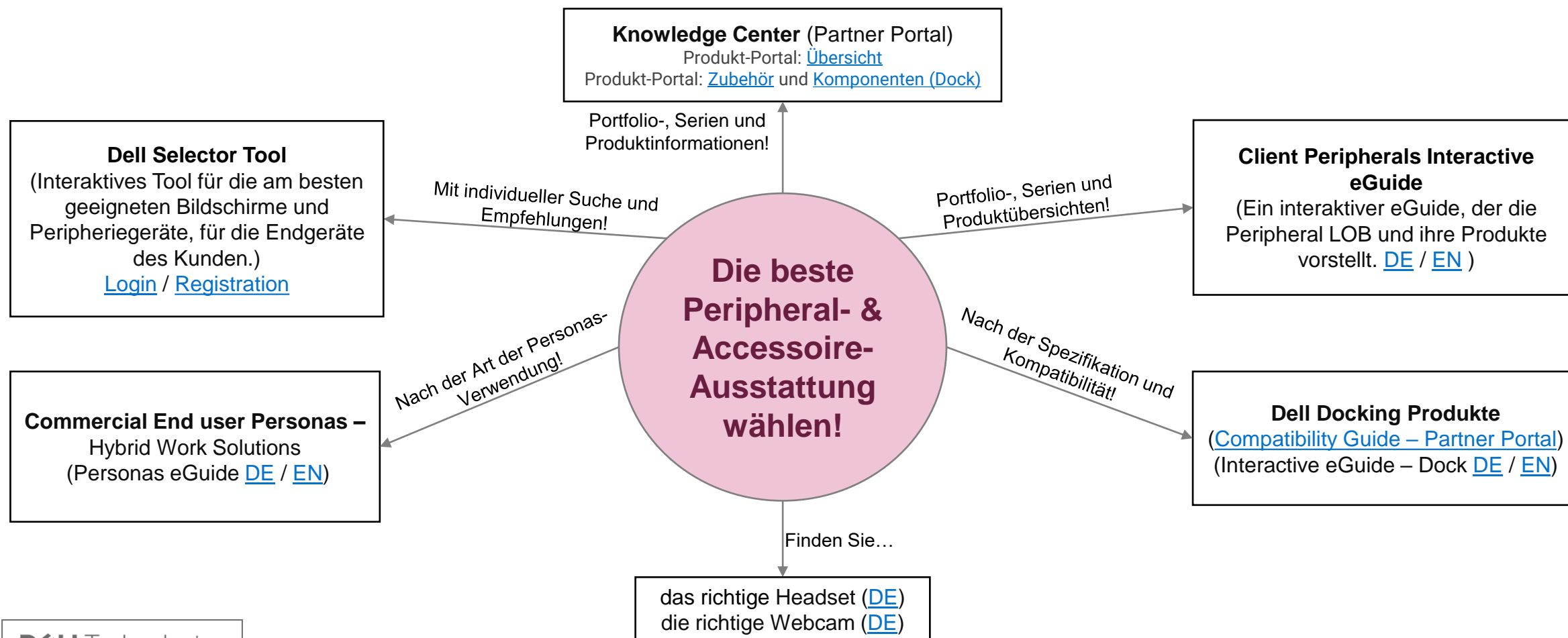
DELLTechnologies
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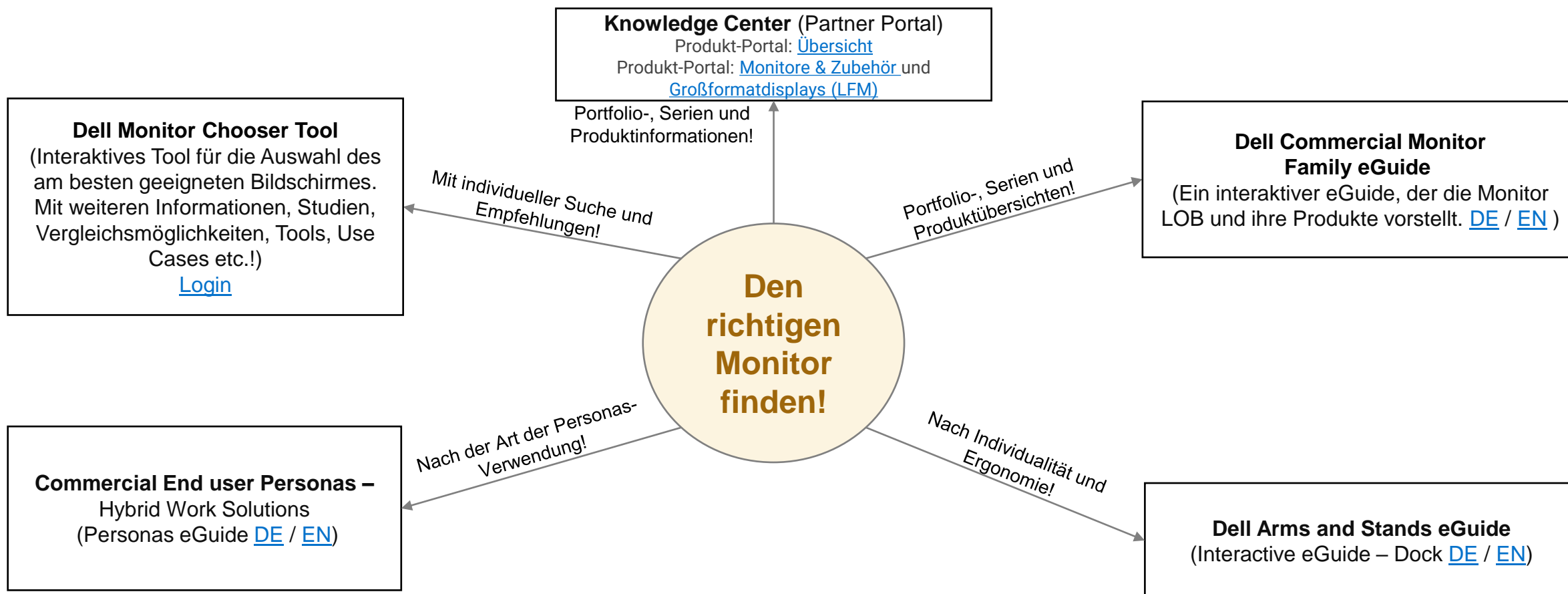
Entscheidungshilfen für die Auswahl des richtigen Endgerätes!



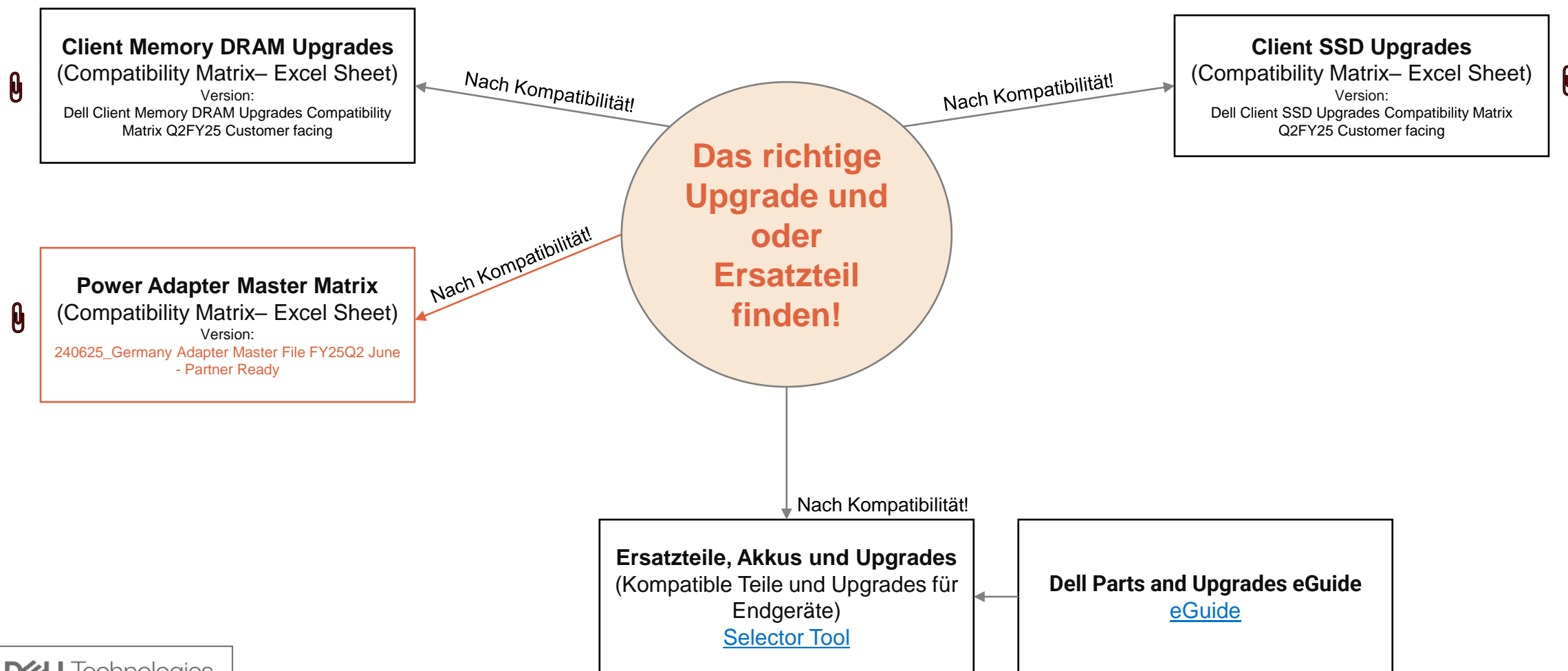
Entscheidungshilfen für die Auswahl der besten **Peripheral- & Accessoire**-Ausstattungen für Endgeräte und den Workplace!



Entscheidungshilfen für die Auswahl des besten Monitors!



Entscheidungshilfen für die Auswahl des richtigen Upgrades und Ersatzteils!

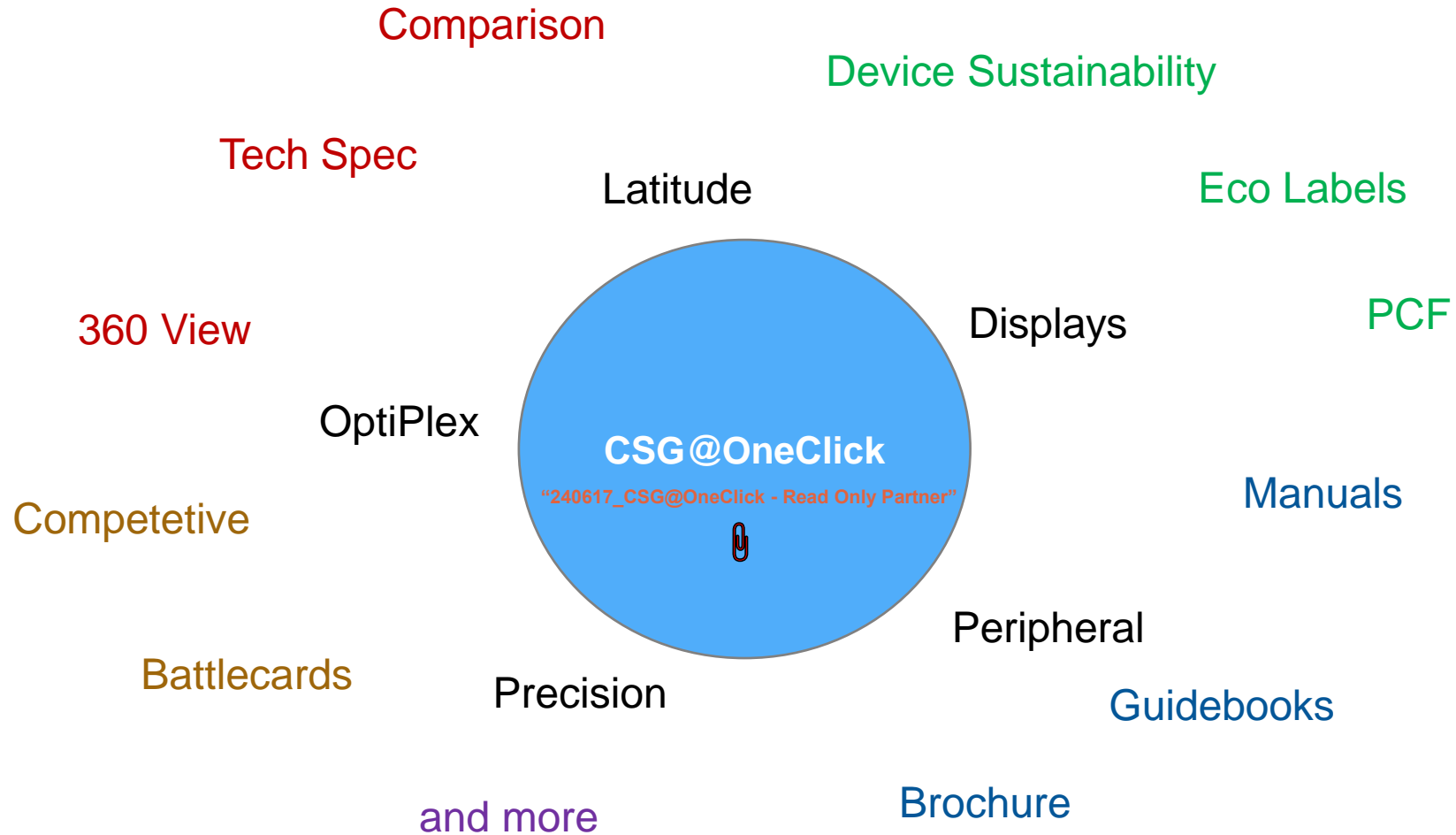




Alles auf einen Blick! CSG@OneClick

Cheat Sheet

Das CSG-Potfolio, in einem Überblick – CSG@OneClick!

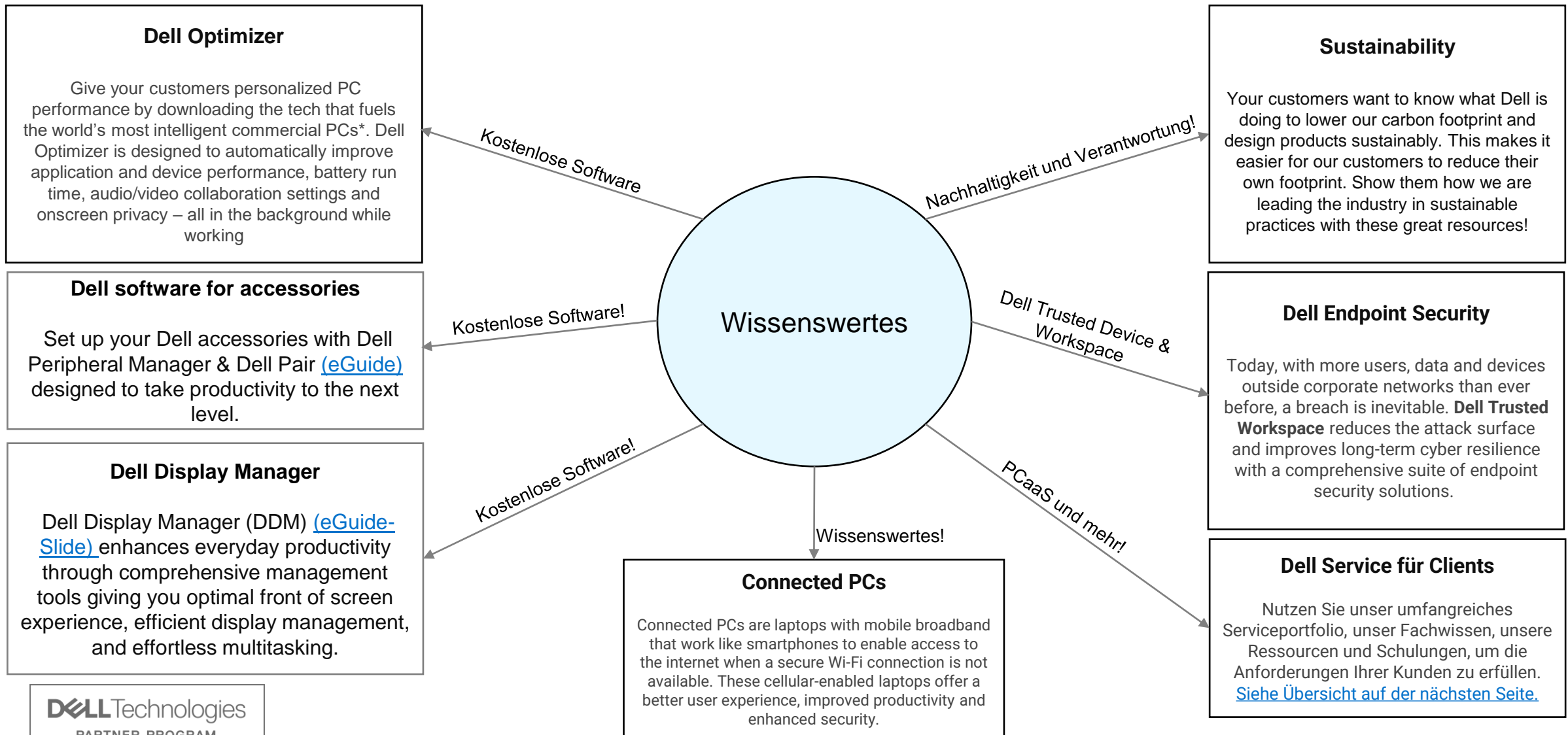




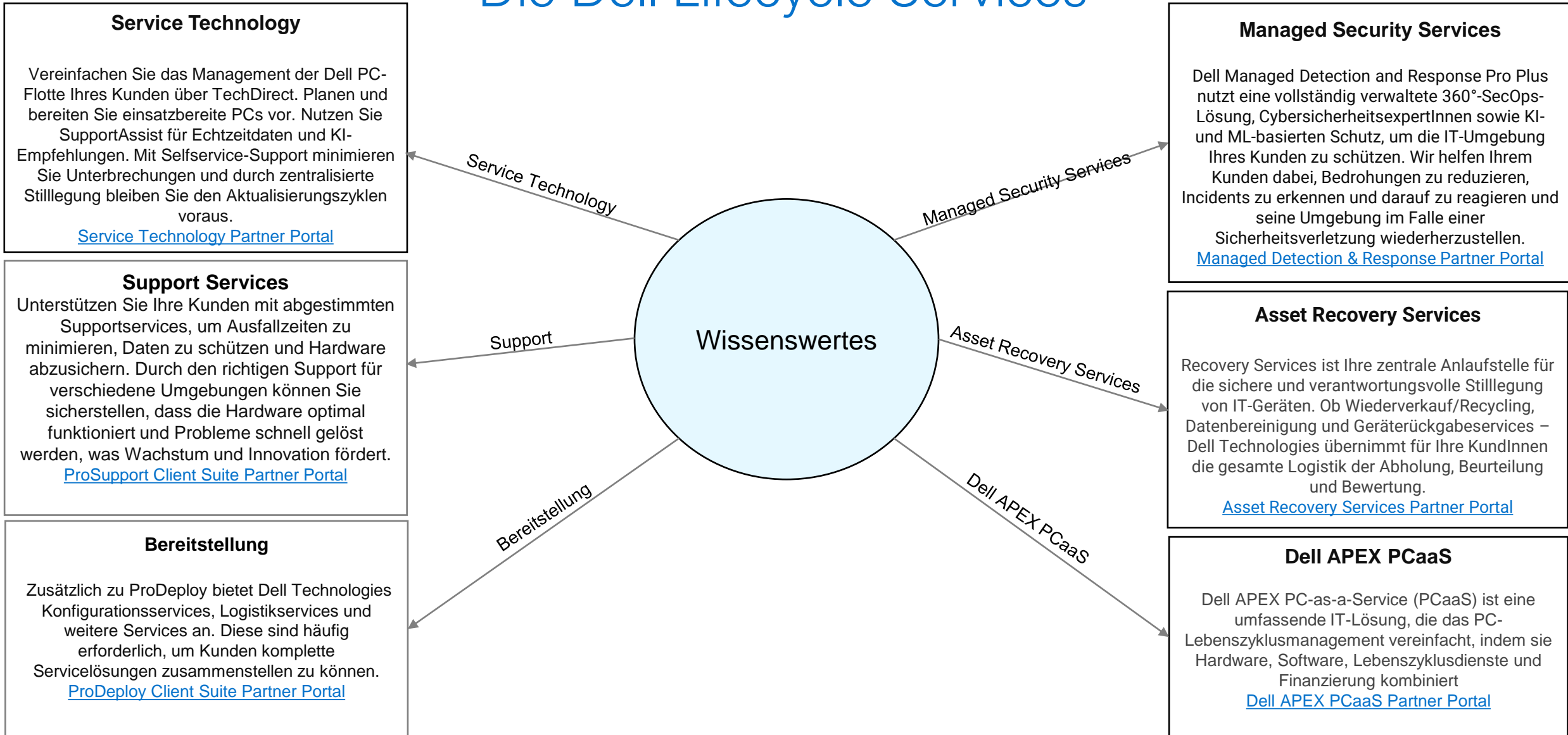
Weiteres Wissenswertes zum CSG-Portfolio!

Übersicht

Weiteres Wissenswertes zum CSG-Portfolio!



Die Dell Lifecycle Services



selected or current content @ Partner Portal

LoB & Topic

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Latitude

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Latitude: selected or current content

Latitude 5350 5450 5550 Train the Trainer (TTT) (20.3.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-5350-5450-5550-train-the-trainer.pptx.external>

Latitude 7350 7450 7650 Train the Trainers (4.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-7350-7450-7650-train-the-trainers.pptx.external>

Latitude 7350 Detachable Train the Trainer (TTT) (9.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-7350-detachable-train-the-trainer.pptx.external>

Latitude 9450 Train the Trainer (TTT) (12.3.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-9450-train-the-trainer.pptx.external>

Dell and Intel Better Together Sales Playbook_Client (3.5.2024)

To train Intel and Dell sales reps on how Intel vPro® combined with the new Intel® Core™ Ultra processor within Dell's latest commercial client products, enables new AI-driven experiences and outcomes that drive device refresh and sell-up. This document can be used by sellers with their customers.

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/solutions/business-solutions/selling-competitive/dell-and-intel-better-together-sales-playbook.pptx>

Dell Latitude 9330 Product Guide, Reviewer's Guide (15.5.2024)

<https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/briefs-summaries/dell-latitude-9330-guide.pdf.external>

Latitude Family Brochure – German Version (24.5.2024)

https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/briefs-summaries/latitude_family_brochure.pdf.external

The Total Economic Impact Of Dell Latitude And OptiPlex Devices - Infographic (16.4.2024)

<https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/briefs-summaries/tei-optiplex-latitude-devices-impact-infographic.pdf.external>

Security And Performance Drive AI PC Adoption (5.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/dell-latitude-forrester-aipc-infographic.pdf.external>

Always Connected PCs (3.4.2024)

Help our customers to amplify the message and advantages of WWAN Connectivity: 4G, 5G & Always Connected PCs.

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/selling-competitive/ccs-insight-the-always-connected-pc-in-the-new-world-of-work.pdf.external>



Latitude: selected or current content (cont.)

Generative AI PCs Sales Card (12.3.2024)

This sales card provides insights into the world of Dell AI PCs including their unique characteristics and capabilities. It also provides compelling reasons why upgrading to AI PCs is essential and uncovers key selling points that set Dell AI PCs apart from competition.

<https://www.delltechnologies.com/asset/de-de/products/multi-product/selling-competitive/dell-multipack-solutions.pptx.external>

Latitude Sustainability Overview (27.3.2024)

A one-page overview of sustainable features in the Latitude portfolio

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/latitude-sustainability-one-page-overview.pdf.external>

Latitude Partner Sales Guide (13.3.2024)

Sales positioning guide for partners and Channel sales teams.

https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/selling-competitive/latitude_partner_sales_guide.pdf.external

Dell Multipack Solutions (19.4.2024)

Dell is offering multipack shipping solutions for select notebooks, desktops and servers. These slides are for presenting the solution to your customers. Can be added to customer presentations or shown stand-alone.

<https://www.delltechnologies.com/asset/de-de/products/multi-product/selling-competitive/dell-multipack-solutions.pptx.external>

Latitude XPS Precision Premium Product Comparison (9.10.2023)

Comparison of the features within premium product lines. To be used to help guide customer conversations.

<https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/selling-competitive/latitude-vs-xps-vs-precision-matrices.pdf.external>

Latitude Chromebook Competitive Deep Dive and Hot Responses (12.1.2024)

Competitive analysis and hot responses for the Dell Latitude Chromebook vs. competitors HP and Lenovo.

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/selling-competitive/latitude-chromebook-competitive-deep-dive-and-hot-responses.pptx.external>

Latitude Education and Chromebook Sales Aid (29.3.2024)

Useful links to help sell and market Latitude Education and Chromebook laptops. Reference links for products, published marketing assets, competitive overviews and customer-specific presentations.

<https://preview.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/selling-competitive/latitude-education-and-chromebook-sales-aid.pptx.external>



OptiPlex

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OptiPlex: selected or current content

CY2024 Products (Sheets & Guides)

<https://www.delltechnologies.com/resources/en-us/auth/products/desktops-and-all-in-ones/desktops-and-all-in-ones/optiplex-desktops.htm#sort=relevancy&numberOfResults=25&tab0=2>

OptiPlex Family Brochure (4.6.2024)

Discover the new OptiPlex family - intelligent business desktops with flexible form factors for every workstyle.

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/products/desktops-and-all-in-ones/briefs-summaries/optiplex-family-brochure.pdf>

OptiPlex D13.5 Family Compare Matrix (23.5.2024)

Side by side overview of current generation OptiPlex family, including asset links, use cases and top level specifications.

<https://www.delltechnologies.com/asset/en-us/products/desktops-and-all-in-ones/technical-support/optiplex-family-compare-matrix-guide.pdf.external>

OptiPlex Family Train the Trainer 14th Gen (26.2.2024)

Training resource for FY25/ CY24 / D13.5 OptiPlex All-in-One, Tower, Small Form Factor and Micro. Includes product roadmap, positioning, gen on gen spec updates and ecosystem.

<https://www.delltechnologies.com/asset/en-us/products/desktops-and-all-in-ones/educational-training/optiplex-family-train-the-trainer-14th-gen-7020-7420.pptx.external>

Y24 OptiPlex Family Train the Trainer (27.3.2023)

Internal training resource for Fy24 / D13 OptiPlex All-in-One, Tower, Small Form Factor and Micro. ChengMing 3910/3911. Includes product roadmap, positioning, gen on gen spec updates and ecosystem.

<https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/educational-training/optiplex-13th-gen-family-train-the-trainer.pptx.external>

OptiPlex D13.5 Family Compare Matrix (23.5.2024)

Side by side overview of current generation OptiPlex family, including asset links, use cases and top level specifications.

<https://www.delltechnologies.com/asset/en-us/products/desktops-and-all-in-ones/technical-support/optiplex-family-compare-matrix-guide.pdf.external>



OptiPlex: selected or current content

Dell Multipack Solutions (19.4.2024)

Dell is offering multipack shipping solutions for select notebooks, desktops and servers. These slides are for presenting the solution to your customers. Can be added to customer presentations or shown stand-alone.

<https://www.delltechnologies.com/asset/de-de/products/multi-product/selling-competitive/dell-multipack-solutions.pptx.external>

OptiPlex Sustainability Overview (25.4.2024)

A one-page overview of sustainable features in the OptiPlex portfolio

<https://www.delltechnologies.com/asset/en-us/products/desktops-and-all-in-ones/briefs-summaries/optiplex-sustainability-one-page-overview.pdf.external>

The Total Economic Impact Of Dell Latitude And OptiPlex Devices - Infographic (16.4.2024)

<https://www.delltechnologies.com/asset/de-de/products/laptops-and-2-in-1s/briefs-summaries/tei-optiplex-latitude-devices-impact-infographic.pdf.external>

Dell Multipack for OptiPlex Benefits Infographic (6.11.2023)

Reduce your environmental impact and experience more efficient shipping with factory-direct-to-customer solutions designed to reduce packaging weight, volume and waste.

<https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/selling-competitive/dell-multipack-for-optiplex-benefits-infographic.pptx.external>

OptiPlex Sales Enablement Guide (24.5.2024)

This sales enablement guide contains links to the top resources you need to sell OptiPlex. Links should automatically redirect to user's country URL in Portal.

<https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/briefs-summaries/optiplex-sales-enablement-guide.pdf.external>

OptiPlex Partner Sales Guide (2.5.2024)

March 2024 - Sales positioning guide for partners and Channel sales teams.

https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/selling-competitive/optiplex_partner_sales_guide.pdf.external

Commercial Client Graphics NDA Roadmap (12.12.2023)

Graphics roadmap for Precision OptiPlex Latitude.

https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/briefs-summaries/Commercial_Client_Graphics_NDA_Roadmaps.pdf.external



Precision

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Precision: selected or current content

Dell Precision Customer Presentation Details Deck (26.4.2024)

https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/Dell_Precision_Customer_Presentation_Details.pptx.external

Precision Fixed Workstations Train the Trainer (18.4.2024)

The ultimate tool for training sales personnel on the latest product features, functionalities and targeted customer use cases. This one focuses on the Fixed portfolio.

<https://www.delltechnologies.com/asset/de-de/products/workstations/educational-training/dell-precision-train-the-trainer.pptx.external>

Precision Mobile Workstations Train the Trainer (22.3.2024)

The latest training material details for the Dell Precision mobile workstation line-up.

<https://www.delltechnologies.com/asset/en-us/products/workstations/educational-training/dell-precision-mobile-workstations-train-the-trainer.pptx.external>

Legacy Mobile Workstation Train the Trainer (19.2.2024)

Training for previous generations of mobile workstations

<https://www.delltechnologies.com/asset/en-us/products/workstations/educational-training/legacy-mobile-workstation-train-the-trainer.pptx.external>

Dell Precision Workstation Family Brochure (26.4.2024)

Brochure outlining the latest Dell Precision Workstation Family with key messages.

https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/Dell_Precision_Workstation_Family_Brochure.pdf.external

Precision Mobile Workstation Leave Behind (18.3.2024)

Leave Behind Precision Mobile Workstation.

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/precision-mobile-leave-behind.pdf.external>

Dell Precision Fixed Family Leave Behind (28.2.2024)

Dell Precision Product Family Spec Comparisons and Key Technologies identified.

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/dell-precision-family-leave-behind.pdf.external>



Precision: selected or current content (cont.)

Power Users and AI Workstations Info Bites (19.6.2024)

Info Bites about Power Users and the latest AI workstations

<https://www.delltechnologies.com/asset/en-us/products/workstations/selling-competitive/power-users-and-ai-workstations-info-bites.pptx.external>

AI Workstations for Power Users Info Brief (19.6.2024)

Developed an Info Brief with IDC that covers Power Users, advanced users of business applications and multi-taskers, and the use of the latest AI workstations

<https://www.delltechnologies.com/asset/en-us/products/workstations/industry-market/ai-workstations-for-power-users-info-brief.pdf.external>

Why Precision 3490 and 3590 for Power Users (19.6.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/selling-competitive/why-precision-3490-and-3590-for-power-users.pptx.external>

POWER USER

Precision: selected or current content (cont.)

How To Sell Dell Precision Workstations (16.2.2024)

<https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/how-to-sell-dell-precision.pdf.external>

Workstations for AI Brochure (11.6.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/ai-industry-brochure.pdf.external>

AI for Design and Engineering Workflows (7.2.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/industry-market/ai-for-design-and-engineering-workflows.pdf.external>

Precision AI-Ready Workstations Infographic (1.2.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/dell-precision-ai-ready-workstations-infographic.pdf.external>

Conquer AI Complexity with Precision Workstations (16.1.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/conquer-ai-complexity-with-precision.pdf.external>

Why Developing & Deploying AI on Workstations Makes Sense (23.1.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/industry-market/why-developing-and-deploying-ai-on-workstations-makes-sense.pdf.external>

Five Reasons Why Dell Precision and NVIDIA for GenAI (29.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/selling-competitive/five-reasons-why-dell-precision-and-nvidia-for-genai.pdf.external>

Realizing the potential of AI deployed on workstations (8.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/briefs-summaries/the-potential-of-workstation-based-ai-solutions.pdf.external>

AI/ML Customer Presentation featuring Dell Precision (22.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/workstations/selling-competitive/ai-workstation-customer-presentation.pptx.external>

Precision Workstations for GenAI Sales Card (6.11.2023)

How to talk about workstations and GenAI with customers.

<https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/dell-precision-workstations-genai-sales-card.pptx.external>

Dell Precision AI-Ready Workstation Portal (Neu)

<https://www.dell.com/en-us/dt/ai-technologies/index.htm#tab0=0>

Precision: selected or current content (cont.)

Dell and Intel Better Together Sales Playbook_Client (3.5.2024)

To train Intel and Dell sales reps on how Intel vPro® combined with the new Intel® Core™ Ultra processor within Dell's latest commercial client products, enables new AI-driven experiences and outcomes that drive device refresh and sell-up. This document can be used by sellers with their customers.

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/selling-competitive/dell-and-intel-better-together-sales-playbook.pptx.external>

Precision Partner Sales Guide (30.4.2024)

March 2023 - Sales positioning guide for partners and Channel sales teams

https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/precision_partner_sales_guide.pdf.external

Precision Assets List for Sales (11.4.2024)

The current list of Precision related assets available for sales and marketing teams.

<https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/precision-asset-list.xlsx.external>

Product Recommendations for ISV Partners Guide (11.3.2024)

Use this document to identify Precision workstations for ISV partner software applications.

<https://www.delltechnologies.com/asset/de-de/products/workstations/selling-competitive/isv-partner-recommendation-guide.pdf.external>

AMD and NVIDIA Graphics Matrix (15.1.2024)

Compare AMD and NVIDIA Graphic Cards to find the right ones for your customers

<https://www.delltechnologies.com/asset/de-de/products/workstations/technical-support/amd-and-nvidia-graphics-matrix.xlsx.external>

Commercial Client Graphics NDA Roadmap (7.6.2024)

Graphics roadmap for Precision OptiPlex Latitude.

https://www.delltechnologies.com/asset/de-de/products/desktops-and-all-in-ones/briefs-summaries/Commercial_Client_Graphics_NDA_Roadmaps.pdf.external

Help Me Choose: Graphics Cards for Precision Workstations (dell.com)

Selecting the right graphics card is critical to achieve optimal performance from graphics-intensive applications. Dell Precision Workstations offer Independent Software Vendor (ISV)-certified graphics cards for demanding applications. Professionals in media and entertainment, architecture and engineering will benefit the most from ISV-certified graphics cards.

<https://www.dell.com/en-us/lp/hmc-precision-graphics-cards#Mobile-Workstations>



Rugged

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Rugged: selected or current content (cont.)

Knowledge center – Rugged

<https://www.delltechnologies.com/resources/en-us/auth/products/laptops/laptops/Rugged.htm>

Dell Rugged Customer Presentation Details Deck (11/14/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/selling-competitive/dell-rugged-customer-presentation-details-deck.pptx.external>

Dell Latitude Rugged - Family Brochure (12/7/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/latitude-rugged-family-brochure.pdf.external>

Rugged Portfolio Battlecards (03/06/2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/selling-competitive/rugged-portfolio-battlecards.pptx.external>

Latitude 5430 Rugged & Latitude 7330 Rugged Extreme - Train the Trainer (11/15/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-5430-rugged-latitude-7330-rugged-extreme-train-the-trainer.pptx.external>

Rugged Accessories - SKU Guide - Global (16.5.2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/technical-support/rugged-accessories-sku-guide-global.xlsx.external>

Latitude 7030 Rugged Extreme Tablet Ecosystem Guide (1/31/2024)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/latitude-7030-rugged-extreme-tablet-ecosystem-guide.pdf.external>

Dell Latitude Rugged Notebook - Ecosystem Guide (10/16/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/dell-latitude-rugged-notebooks-ecosystem-guide.pdf.external>

Latitude 7230 Rugged Extreme Tablet Train the Trainer (6/9/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/educational-training/latitude-7230-rugged-extreme-train-the-trainer.pptx.external>

Dell Rugged Devices - Technical Overview (6/8/2023)

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/briefs-summaries/dell-rugged-devices-technical-report.pdf.external>



Displays

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Displays: selected or current content

Dell Docks and USB-C Hub Monitors Brochure (19.6.2024)

Enhance productivity where ever you work with Dell Docks and USB-C Hub Monitors. Dell Docks and USB-C Hub Monitors offer flexible and simplified solutions for connecting and charging accessories, accessing the Ethernet, creating multi-monitor setups, and more.

<https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/briefs-summaries/dell-docks-and-hub-monitor-brochure.pdf.external>

Commercial Monitors: Fujitsu Compare (8/17/2023)

Sales and Partner Training on Dell Commercial Monitors positioned against the top 5 Fujitsu Monitors.

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/selling-competitive/commercial-monitors-fujitsu-compare.pptx.external>

Dell FY24 P-Series Large Format Monitors Train the Trainer (2.8.2023)

Train the Trainer for FY24 P-Series Large Format Monitors - P5524Q, P5524QT, P6524QT, P7524QT, P8624QT

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-fy24-p-series-large-format-monitors-train-the-trainer.pdf.external>

USB-C Technology Sales Guide (1.8.2023)

USB-C Technology Sales Guide provides an overview on DP-Alt mode and Thunderbolt/USB 4 architecture and Power Delivery

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/selling-competitive/usb-c-technology-sales-guide.pdf.external>

Eye Comfort on Dell Monitors (20.3.2024)

With each new generation of monitors, we continue to deliver innovative eye comfort improvements. Learn about new TUV Rheinland Eye Comfort and how Dell monitors have adopted the latest standards for eye comfort.

<https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/briefs-summaries/eye-comfort-on-dell-monitor.pdf.external>

Dell Video Conferencing Room Solutions (24.5.2024)

4 main types of video conferencing room solutions

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/technical-support/dell-video-conferencing-room-solutions-brochure.pdf.external>

Peripheral



Dockingstation: selected or current content

Dell Docks and USB-C Hub Monitors Brochure (19.6.2024)

Enhance productivity where ever you work with Dell Docks and USB-C Hub Monitors. Dell Docks and USB-C Hub Monitors offer flexible and simplified solutions for connecting and charging accessories, accessing the Ethernet, creating multi-monitor setups, and more.

<https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/briefs-summaries/dell-docks-and-hub-monitor-brochure.pdf.external>

Knowledge Center – Docking Solution

<https://www.delltechnologies.com/resources/en-us/auth/products/electronics-and-accessories/electronics-and-accessories/dell-branded-parts.htm>

Dell Commercial Docking Compatibility Guide (30.3.2024)

Data Sheet of Dell Commercial Docking Compatibility Guide (German version)

https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/technical-support/dell_docking_compatibility_guide.pdf.external

Dell Docking Family eGuide (9.1.2024)

Power your productivity with Dell Docking Solutions. Upscale your workspace according to your needs with a range of Dell Docks that offer the greatest compatibility across Dell laptops, are easy to deploy, manage and upgrade to keep you powered and productive.

https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/briefs-summaries/Dell_Docking_Solutions_Family_Brochure.pdf.external

Dell Docking Family Brochure (13.5.2024)

(German version) Dell Docking Solutions Brochure showing USB-C, Thunderbolt, wireless, USB3.0 replication and mechanical docking products. 12/2018 update: Family Brochure and Docking Transition guide have been combined into a single document for simplicity. (German Version)

https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/briefs-summaries/Dell_Docking_Solutions_Family_Brochure.pdf.external

Sustainability on Dell Docks

<https://indd.adobe.com/view/a091d6b9-0bde-45e5-ac8f-3c0568df4168>

Dell WD15, TB16, TB18DC Commercial Docking Compatibility Guide (30.8.2023)

Docking compatibility guide for WD15, TB16, TB18DC commercial docks.

<https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/technical-support/dell-wd15-tb16-tb18dc-commercial-docking-compatibility-guide.pdf.external>

Dell Thunderbolt Dock - WD22TB4 - with Apple Compatibility (25.5.2023)

The Dell Thunderbolt Dock WD22TB4 was Thunderbolt certified for compatibility with Apple USB-C hosts through an independent third-party laboratory. Here is a guide to what you can expect to work with the Dell Thunderbolt Dock - WD22TB4.

<https://www.delltechnologies.com/asset/de-de/products/electronics-and-accessories/briefs-summaries/dell-thunderbolt-dock-wd22tb4-with-apple-compatibility.pdf.external>

Peripherals: selected or current content

Dell Headset Portfolio - Help Me Choose (23.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/technical-support/dell-headset-portfolio-help-me-choose.pdf.external>

Dell Wireless Headset - WL3024 - Train the Trainer (2/1/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-wireless-headset-wl3024-train-the-trainer.pptx.external>

Dell Wired Headset - WH3024 - Train the Trainer (1/29/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-wired-headset-wh3024-train-the-trainer.pptx.external>

Dell Pro Wireless ANC Headset - WL5024 - Train the Trainer (2/1/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-pro-wireless-anc-headset-wl5024-train-the-trainer.pptx.external>

Dell Pro Wired ANC Headset - WH5024 - Train the Trainer (1/29/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-pro-wired-anc-headset-wh5024-train-the-trainer.pptx.external>

Dell Premier Wireless ANC Headset – WL7024 - Train the Trainer (4/3/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-premier-wireless-anc-headset-wl7024-train-the-trainer.pptx.external>

Dell Speakerphone - SP3022 - Train the Trainer (1/15/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-speakerphone-sp3022-train-the-trainer.pptx.external>

Peripherals: selected or current content (cont.)

Dell Power Adapter Recommendations (19.6.2024)

List of Dell recommended power adapters and accessories for Dell Mobile PCs.

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/selling-competitive/dell-power-adapter-recommendations.pdf.external>

Dell Webcam Portfolio - Help Me Choose (22/1/2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/technical-support/dell-webcam-portfolio-help-me-choose.pdf.external>

Dell Webcam - WB3023 - Train the Trainer (11/14/2023)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-webcam-wb3023-train-the-trainer.pptx.external>

Dell Pro Webcam - WB5023 - Train the Trainer (11/7/2023)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-pro-webcam-wb5023-train-the-trainer.pptx.external>

Dell UltraSharp Webcam - WB7022 - Train the Trainer (18.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-ultrasharp-webcam-wb7022-train-the-trainer.pptx.external>

Dell Keyboards and Mice Brochure (16.5.2024)

Features the entire range of Dell keyboards and mice built to work perfectly with Dell PCs. The latest range offers 36 months battery life and 3 years Advanced Exchange Service and comes with Dell Peripheral Manager software. This one-stop software enables you to efficiently customize and manage your keyboards and mice.

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/briefs-summaries/dell-keyboards-and-mice-brochure.pdf.external>

Dell Premier Collaboration Keyboard and Dell Premier Rechargeable Mouse KB900 MS900 KM900 - Train the Trainer (5/10/2023)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/educational-training/dell-premier-collaboration-keyboard-dell-premier-rechargeable-mouse-kb900-ms900-kb900-train-the-trainer.pptx.external>

The Intelligent Ecosystem Brochure (11/21/2023)

Dell's most intelligent DnCP come together as one solution for the Future of Work.

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/briefs-summaries/the-intelligent-ecosystem-brochure.pdf.external>

Dell Parts and Upgrades eGuide (19.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/technical-support/client-peripherals-dell-parts-eguide.pdf.external>

Keyboard and Mouse Density Whitepaper (7.6.2024)

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/industry-market/dell-keyboard-and-mouse-wireless-density-whitepaper.pdf.external>

Topic:

Artificial Intelligence,
Windows 11 & Copilot,
Sustainability, Optimizer,
Personas, Endpoint
Security, Services,
Regulatory

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Artificial Intelligence (AI) @ CSG Portfolio

Artificial Intelligence Hub

<https://www.delltechnologies.com/partner/en-us/auth/campaigns/artificial-intelligence/solutions.htm>

Solutions for Artificial Intelligence

<https://www.delltechnologies.com/resources/en-us/auth/solutions/infrastructure-solutions/workload-solutions-for-ai/solutions-for-artificial-intelligence.htm>

Unleash AI potential with Dell Client Solutions (18.6.2024)

This presentation deck, "Unleash AI Potential with Dell Client Solutions," delves into the transformative capabilities of Dell's cutting-edge AI technology. From streamlining operations and enhancing customer experiences to making data-driven decisions, Dell's AI solutions are poised to revolutionize the way businesses operate.

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/templates-forms/unleash-ai-potential-with-dell-client-solutions.pptx.external>

Modernize your Workplace with AI eGuide (30.5.2024)

The comprehensive eGuide on "Modernizing the Workplace with AI" provides a detailed exploration into the transformative impact of artificial intelligence (AI) technologies in contemporary work environments. This guide begins with an overview of the current landscape of workplace technology, emphasizing the pivotal role of AI in driving efficiency, innovation, and competitive advantage. It highlights key AI devices and solutions, including smart assistants, AI-driven analytics platforms, automate

<https://www.delltechnologies.com/asset/en-us/solutions/infrastructure-solutions/briefs-summaries/modernize-your-workplace-with-dell-ai-devices-and-solutions.pdf.external>

Dell Generative AI Whitepaper (14.2.2024)

Dell Whitepaper on Generative AI and the solutions to help organizations.

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/products/unified-workspace/industry-market/dell-generative-ai-whitepaper.pdf>

Dell Generative AI One Pager (2.7.2024)

Overview on Generative AI and the solutions to help organizations.

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/products/unified-workspace/briefs-summaries/dell-generative-ai-one-pager.pdf>

Artificial Intelligence (AI) @ CSG Portfolio (cont.)

Knowledge Center: AI Services

<https://www.delltechnologies.com/resources/en-us/auth/services/services-overview/services-overview/ai-service.htm>

Dell AI Solutions Brief for End-Users (6.6.2024)

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/solutions/business-solutions/briefs-summaries/dell-ai-solution-brief-for-end-users-brochure.pdf>

Services for Generative AI Customer Deck (30.5.2024)

Customer-facing deck providing an overview of Dell's Professional Services for Generative AI

<https://www.delltechnologies.com/dt/emc/downloadAssetTranslation?targetPath=/asset/de/services/consulting/selling-competitive/services-for-gen-ai-customer-deck.pptx>

Seize AI opportunities with Dell Client Solutions (29.5.2024)

Bringing AI to your data is as much about the people as it is the technology. In this training we'll show you how our CSG portfolio can place the transformative power of AI at the fingertips of everyday workers and AI-innovators like data managers and data scientists. This train the trainer deck is used as a master deck- providing a 10,000 foot view of our CSG AI narrative so you can position our portfolio effectively within your marketing campaigns and customer conversations.

<https://www.delltechnologies.com/asset/de-de/solutions/business-solutions/educational-training/seize-ai-opportunities-with-dell-client-solutions.pptx.external>

CSG AI One Stop Assets List (23.5.2024)

Use this One Stop Assets List to filter through different CSG AI Content Filter by: Asset Type (Blog, Case Studies, Presentations, Sales Training, etc) Focus Areas (CSG, AI PCs, Pan Dell, Precision, etc) Lanugage

<https://www.delltechnologies.com/asset/de-de/solutions/infrastructure-solutions/selling-competitive/csg-ai-one-stop-assets-list.xlsx.external>

Windows 11 & Copilot

Landing Page: Operating Systems (Windows 11)

<https://www.delltechnologies.com/resources/en-us/auth/products/software/software/operating-systems.htm#sort=date%20descending&numberOfResults=25&tab0=1>

Dell Windows 11 Pro Customer Presentation (11.6.2024)

Overview of Microsoft Windows 11 Pro, Copilot, Copilot+PC features. Includes videos to showcase new functionality and how a refresh to the latest devices helps the modern workplace.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/selling-competitive/dell-and-windows11-customer-presentation.pptx.external>

Microsoft Windows 11, Copilot and Copilot+ PCs Frequently Asked Questions (13.6.2024)

Frequently Asked Questions on new operating system Microsoft Windows 11, Copilot and Copilot+ PCs.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/briefs-summaries/microsoft-faqs.pdf.external>

Microsoft Copilot FAQs (15.5.2024)

FAQs on Copilot in Windows, Copilot Hotkey, Copilot for Microsoft 365, Next Gen AI

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/briefs-summaries/windows-copilot-faqs.docx.external>

Landing Page: Copilot+ PC

<https://www.dell.com/en-uk/lp/snapdragonx-laptops>

The Road to Windows 11 Whitepaper (2.11.2023)

Learn why Windows 11 is important and what organizations need to do to prepare for transition.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/briefs-summaries/the-road-to-windows-11-whitepaper.pdf.external>

Sustainability: selected or current content

Knowledge Center – Sustainability

<https://www.delltechnologies.com/resources/en-us/auth/solutions/sustainability/sustainability/sustainability.htm>

PRODUCT CARBON FOOTPRINTS - Landingpage

A Product Carbon Footprint (PCF) helps us understand a product's impact on the environment, providing valuable insights to help Dell design our products more sustainably and reducing emissions for ourselves and our customers.

<https://www.dell.com/en-us/dt/corporate/social-impact/advancing-sustainability/climate-action/product-carbon-footprints.htm#tab0=0>

ADVANCING SUSTAINABILITY – Landingpage

At the core of everything we do (incl. Concept Luna)

<https://www.dell.com/en-us/dt/corporate/social-impact/advancing-sustainability.htm>

Driving innovative products and solutions for a more sustainable future. – Landingpage

<https://www.dell.com/en-us/lp/dt/sustainable-devices>

Whitepaper: Understanding the uses and limitations of PAIA for Product Carbon Footprints (1/12/2024)

Dell uses the PAIA tool to generate product carbon footprints. This whitepaper explains the intended use and limitations of product carbon footprints and PAIA as a tool.

<https://www.delltechnologies.com/asset/de-de/products/multi-product/industry-market/pcf-lca-whitepaper.pdf.external>

Dell PCF & LCA Calculator Background Report - Whitepaper (2/8/2024)

This document details the process Dell Technologies uses to calculate the product carbon footprint and lifecycle assessment of select Dell products (New in 2024 for commercial Computers and Displays)

<https://www.delltechnologies.com/asset/de-de/solutions/business-solutions/briefs-summaries/dell-pcf-calculator-whitepaper.pdf.external>

Product Carbon Footprints: Measuring the impact of products on the environment (2/8/2024)

This infographic explains how Dell calculates the product carbon footprints of our products. This is a great asset to educate customers on this topic

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/briefs-summaries/dell-tech-product-carbon-footprint-infographic.pdf.external>



Sustainability: selected or current content (cont.)

CSB Sustainable Devices Customer Presentation (29.4.2024)

Learn how Dell Technologies is taking steps towards achieving sustainability in our CSB products. This presentation is a one-stop-shop to learn all about CSB product sustainability at a high level and at a product level

<https://www.delltechnologies.com/asset/en-us/products/multi-product/selling-competitive/csb-sustainable-devices-customer-presentation.pptx.external>

Dell Sustainable Devices & Infrastructure Brochure (28.5.2024)

This combined brochure for Sustainable Devices(CSG) and Infrastructure (ISG) covers our goals, key messages, innovation, and more on all things client and enterprise.

<https://www.delltechnologies.com/asset/en-us/products/multi-product/briefs-summaries/sustainable-devices-and-infrastructure.pdf.external>

Solutions designed for sustainability in Carrying Cases (19.4.2024)

This factsheet describes the processes and materials used in Dell carrying cases to lower their environmental impact

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/briefs-summaries/circular-solutions-for-carrying-cases.pdf.external>

Latitude 5000 Ecosystem For Sustainability (26.4.2024)

A one page overview describing the Latitude 5000 ecosystem designed for sustainability

<https://www.delltechnologies.com/asset/de-de/solutions/business-solutions/briefs-summaries/latitude-5000-ecosystem-for-sustainability-brochure.pdf.external>

Dell AI and Sustainability Customer Presentation (11/14/2023)

This deck explains to customers how they can use data-driven insights to meet their goals sustainably and responsibly. Help your organization reduce waste, energy use and lower your carbon footprint.

<https://www.delltechnologies.com/asset/en-us/products/multi-product/briefs-summaries/dell-ai-sustainability-customer-presentation.pptx.external>

Dell CSG Multipack Solutions FAQ & Sales Aid (19.4.2024)

<https://www.delltechnologies.com/asset/en-us/products/multi-product/educational-training/dell-csg-multipack-solutions-faq-and-sales-aid.pptx.external>

Sustainable Products, Solutions and Services Customer Presentation (27.3.2024)

We are doing amazing things at Dell Technologies to make our products more sustainable. This presentation has everything related to the sustainability of our products, solutions and services across the company.

<https://www.delltechnologies.com/asset/en-us/products/multi-product/selling-competitive/sustainable-devices-infrastructure-customer-presentation.pptx.external>

Sustainability in Dell PC Accessories (11/6/2023)

An infographic that covers key sustainability highlights and hero products in Dell PC accessories

<https://www.delltechnologies.com/asset/en-us/products/electronics-and-accessories/briefs-summaries/sustainability-in-dell-pc-accessories.pdf.external>

Core Client Services Sustainability Partner Playbook (12/19/2022)

New research has highlighted just how important sustainability has become for businesses of all sizes, industries, and locations. We created this playbook because we want you, our valued partner, to join us on the journey of advancing sustainability together.

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/selling-competitive/fy23-2h-csg-sustainability-playbook-channel-partners.pdf.external>

Optimizer: selected or current content

Knowledge center – Optimizer

<https://www.delltechnologies.com/resources/en-us/auth/products/software/dell-optimizer/dell-optimizer-and-dell-optimizer-for-precision.htm>

Dell Optimizer Train the Trainer (23.4.2024)

Dell Optimizer Train the Trainer, learn how to educate our customers on Dell Optimizer.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/educational-training/dell-optimizer-train-the-trainer.pptx.external>

Dell Optimizer - Customer Presentation (13.5.2024)

This is a high-level overview showcasing the features and benefits of Dell Optimizer. Perfect for your customer conversations, this deck provides information on the different features and recent updates.

<https://www.delltechnologies.com/asset/en-us/products/laptops-and-2-in-1s/selling-competitive/dell-optimizer-customer-presentation.pptx.external>

Dell Optimizer Elevator Pitch (4/2/2024)

This one-slider is designed for your 3-5 minute Dell Optimizer elevator pitch for your customer conversations.

<https://www.delltechnologies.com/asset/de-de/solutions/business-solutions/selling-competitive/dell-optimizer-elevator-pitch.pptx.external>

Dell Optimizer Features Availability Matrix (31.5.2024)

Dell Optimizer is our AI based optimization software that fuels the most intelligent business PCs. Take personalized PC performance to the next level with Dell Optimizer – built-in, AI-based optimization software that learns and responds to the way you work. Feature availability varies per Dell PC model. Please use this matrix to figure out what features are available in your Dell Optimizer powered system.

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/technical-support/dell-optimizer-features-availability-matrix.pdf.external>

Dell Optimizer FY24 Messaging and Sales Enablement Launch Deck (13.5.2024)

The Dell Optimizer FY24 Messaging and Sales Enablement deck contains updates on the latest features and the links of messaging and sales enablement assets you can use to sell and position Dell Optimizer effectively to your customers.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/briefs-summaries/dell-optimizer-messaging-and-sales-enablement-launch-deck.pptx.external>

Dell Optimizer Brochure (16.5.2024)

All updates to Optimizer are available for free for compatible devices. Dell Optimizer uses artificial intelligence to learn your behavior, working in the background to analyze key system data so you can have a seamless and more productive experience.

<https://www.delltechnologies.com/asset/en-us/products/unified-workspace/briefs-summaries/dell-optimizer-brochure.pdf.external>



Personas: selected or current content

Dell Commercial End User Personas Overview (25.8.2023)

Overview of the new Commercial End User Personas developed by Dell, to understand and better address the needs of the hybrid workforce

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/selling-competitive/dell-commercial-end-user-personas-overview.pptx.external>

Dell Commercial End User Personas eGuide (12.6.2024)

Dell offers end-to-end workspace solutions that are designed and tested to work Better Together. Discover all of our solutions for the modern workplace that support unique work styles. Explore the breadth of our Dell accessory portfolio and outfit your workforce with the right tools to stay productive and collaborative from anywhere.

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/selling-competitive/dell-persona-eguide.pdf.external>

Endpoint Security: selected or current content

Dell Trusted Workspace (Neu)

https://www.dell.com/en-us/lp/dt/endpoint-security?ref=cpcl_security-solutions-3up-1-30_cta_link_learnmore

Managed Detection and Response Pro Plus (Neu)

<https://www.dell.com/en-uk/dt/services/security-services/managed-detection-response-pro-plus.htm>

Incident Response and Recovery (Neu)

<https://www.dell.com/en-us/dt/services/consulting-services/incident-response-and-recovery.htm>

End-to-End-Cybersicherheit für Ihr Unternehmen (Neu)

<https://www.dell.com/de-de/dt/solutions/security/index.htm>

Dell CrowdStrike Data Sheet Reference Document (4.1.2024)

<https://www.delltechnologies.com/asset/en-us/solutions/business-solutions/selling-competitive/dell-crowdstrike-data-sheet-reference-document.pdf.external>

Services: selected or current content

ProSupport Suite for PCs Partner Training Deck (25.4.2024)

Partner training presentation highlighting the new ProSupport Suite for PCs features available to partners and how you can grow your business with ProSupport Suite for PCs.

<https://www.delltechnologies.com/asset/de-de/services/support/educational-training/pro-support-suite-for-pcs-partner-training.pptx.external>

ProSupport Suite for PCs Partner Sales Card (25.4.2024)

<https://www.delltechnologies.com/asset/de-de/services/support/selling-competitive/pro-support-suite-for-pcs-partner-sales-card.pdf.external>

Dell ProSupport Suite for PCs Comparison Chart Commercial (24.4.2024)

Chart showing features of each offer in the ProSupport Suite for PCs.

<https://www.delltechnologies.com/asset/de-de/services/support/briefs-summaries/dell-prosupport-suite-for-pcs-comparison-chart-commercial.pdf.external>

ProDeploy Client Suite Solution Overview (22.3.2023)

overview of the ProDeploy Client Suite offer.

<https://www.delltechnologies.com/asset/de-de/services/deployment/technical-support/prodeploy-client-suite-solution-overview.pdf.external>

ProDeploy Client Suite Customer Presentation (25.9.2023)

https://www.delltechnologies.com/asset/de-de/services/deployment/selling-competitive/prodeploy_client_suite_customer_presentation.pptx.external

Services Sales Guide: Commercial Client (06.5.2024)

<channel-services-sales-guide-support-deploy-csg.pdf> ([delltechnologies.com](https://www.delltechnologies.com))



Regulatory Top Links

CE Kennzeichnung

EDS (environmental data sheet)

TCO certified

EPEAT

GS („Tüv GS“)

Energy Star

Konformitätserklärung

Umweltdatenblatt

Nachhaltigkeit, Ökolabel

Nachhaltigkeit, Ökolabel (Tool)

Überprüfung von Sicherheit

Zeichen für Energieeffizienz

DGUV

RoHS

Reach

WEEE

Deutsche Gesetzliche Unfallversicherung

Beschränkung bestimmter gefährlicher Stoffe

Europäische Chemikalienverordnung

Richtlinie über Elektronik und Altgeräte

RBA

Lieferkette, Handel, Arbeitsbedingungen

Batterieverordnung UN 38.3

Herkunftszertifikate

ISO Zertifizierungen

Nachweis über lithiumhaltige Batterien

Export Compliance

Management Zertifizierungen

[Support | Dell Deutschland](#)

[Support | Dell Deutschland](#)

[TCO Certified Product Finder](#)

[EPEAT Registry](#)

[über IPAM anfragen \(RDOC\)](#)

[Homepage | ENERGY STAR](#)

[über IPAM anfragen](#)

[CE oder Materials Restricted for Use](#)

www.dell.com/reach

[WEEE Dell DEUTSCHLAND](#)

[RBA_Members](#)

[über IPAM anfragen \(oder direkt: \[Dangerous_Goods_Transport_Compliance@dell.com\]\(mailto:Dangerous_Goods_Transport_Compliance@dell.com\)\)](#)

[über IPAM anfragen \(oder direkt: \[DellINL.Documents@syncreon.com\]\(mailto:DellINL.Documents@syncreon.com\)\)](#)

[Zertifizierungen + Siegel](#)



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