

# New in WatchGuard FlexPay: Monthly Subscriptions for Firebox

WatchGuard is making it easier than ever for MSPs and resellers to purchase and invoice security products the same way they package and sell services to end users. FlexPay is our partner-centric flexible payment program that enables partners to purchase WatchGuard products according to their business needs. The FlexPay program includes all our payment options, including the existing pre-paid annual licenses and pay-as-you-go MSSP Points, and now monthly subscriptions.

To start, monthly subscriptions are available through Distributors Cloud Marketplace and currently for physical Firebox products, offering hardware and services billed in easy monthly installments. Subscriptions offer a true pay-as-you-go offering that includes hardware but does not require a term commitment! WatchGuard is the first in the industry to offer this monthly no-commitment option to partners.



## PROVEN PRODUCT QUALITY

- Best-in-class hardware and services delivered monthly
- Choose from all T Series and M Series Firebox models with Standard Support, Basic Security Suite, Total Security Suite, and High Availability
- AuthPoint and Endpoint Security coming soon in 2021



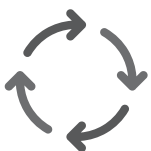
## NO MINIMUM TERM COMMITMENT

- Two term options are available with monthly billing: pay-as-you-go month-to-month with no commitment or a 3-year commitment billed monthly
- At the end of a 3-year commitment, the Subscription automatically transitions to month to month at the same 3-year monthly rate



## NO UP-FRONT HARDWARE COST

- Hardware is bundled with services in one monthly price
- With the month-to-month option, pause or cancel and return leased hardware to WatchGuard anytime as needed



## RENEWS AUTOMATICALLY

- Feature keys are pulled down monthly with a grace period to ensure continuous monthly delivery of services
- Billing recurs automatically each month with a consolidated single invoice until Subscriptions are paused or terminated



## ONBOARD AND MANAGE WITH EASE

- Place orders online at Distributors Cloud marketplace in just a few mouse clicks
- Activate, pause and play through the Subscriptions management portal
- All WatchGuard partners are eligible for this program and partner discounts are reflected up-front in marketplace pricing

For access to the Marketplace, please contact your Distributors Cloud Marketplace.